



Barbara Potts

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Barbara Potts is Senior Counsel in Griesing Law, LLC's Corporate and Transactional practice group.

Biography

As a partner in the Financial Services Department of a top tier law firm from 2000 to 2010, Ms. Potts represented an international investment bank in connection with architectural, engineering, construction, operation and maintenance agreements for facilities located in the United States, Canada, India, Brazil and Mexico. She also served as outside general counsel for a municipal waste hauling company and provided counsel with respect to: equipment financing and leasing; procurement and contract matters; regulatory matters; and labor and employment issues. In addition, Ms. Potts served on the law firm's Diversity Committee and Women's Steering Committee; chaired the firm's first Women's Retreat; represented the firm at diversity conferences; and made presentations on diversity issues at NALP's Diversity Summit in Philadelphia and at Widener Law School in Wilmington, Delaware. In addition, she was pro bono counsel to the African American Museum in Philadelphia and handled all of the museum's procurement and contract matters, intellectual property and donation issues, and labor and employment matters. She also managed litigation matters for the museum. As an attorney in private practice, Ms. Potts also served as outside counsel to the United States Department of Housing and Urban Development ("HUD") in connection with the sale by public auction of FHA-insured single family, multifamily and nursing home mortgage loans.

In 2010, Ms. Potts was appointed to the position of Deputy Regional Counsel for Region III of HUD. As Deputy Regional Counsel, she provided legal counsel to the Regional Administrator, Field Office Directors and program directors within HUD's Region III and supervised attorneys that handle HUD program issues, litigation and employment and labor relations issues. In 2013, prior to joining Griesing Law, Ms. Potts accepted a detail to HUD's headquarters in Washington, D.C. to provide specialized legal expertise on the variety of complex issues related to the administration of FHA health care loan insurance programs.

In addition to her governmental experience with HUD, Ms. Potts also served as First Deputy City Solicitor in the Law Department of the City of Philadelphia. As First Deputy, Ms. Potts was counsel to former Mayor W. Wilson Goode and City Council for eight years. She provided legal counsel to the Mayor and cabinet level officials on bond issues and other public financings as well as City-funded construction and economic development projects including the financing and construction of the Pennsylvania Convention Center, Philadelphia International Airport, water and gas utilities, port facilities and other public works projects. She also served on the City's Board of Pensions and Retirement. Finally, Ms. Potts' governmental experience also includes serving as Real Estate Section Chief for the Federal Deposit Insurance Corporation ("FDIC") in Atlanta, Georgia from 1991 to 1993. As Real Estate Section Chief, Ms. Potts supervised attorneys, paralegals and support staff and advised senior FDIC officials on: corporate governance issues for subsidiaries of failed financial institutions; the sale of real property by auction; and the sale of secured and unsecured loans.

Education

- Temple University School of Law, J.D.
 - Federal Judicial Clerkship Clinical – Law clerk for Judge Charles R. Weiner, U.S. District Court, Eastern District of Pennsylvania; and United States Department of Justice Honors Program
- Temple University, B.S., Communications

Bar Admissions

- Pennsylvania
- U.S. District Court, Eastern District of Pennsylvania

Community Involvement

- Diamond Management Inc., Jacobs Center for Neighborhood Innovation in San Diego, California
– Board Member, 2014 to the present.
- Philadelphia Bar Association
– Co-Chair, Public School Education Committee, 2008 – 2010
- Methodist Home for Children Foundation
– Member, Board of Directors and Board Secretary, 2007 – 2010
- Community College of Philadelphia Foundation
– Board of Directors and Chair, Fundraising Committee, 2000 – 2001

Training and Publications

- “City Attorney Candidate Debate” – Moderator, Malcom X Library, San Diego, CA – January 2016